



**CARPATHIA**<sup>™</sup>  
HOSTING, INC.

## Carpathia Government Solutions (CGS)

Carpathia Government Solutions (CGS) is the leading provider of compliant managed hosting services for government agencies and businesses. Our mission is the 100% availability and complete protection of our customer's most important applications and data in a manner that is fully compliant with a superset of federal security standards and other industry-based compliance mandates. We achieve this by delivering a complete managed hosting solution that spans the full range of IT requirements in our pioneering, highly secure and federally-compliant hosting facilities. Every aspect of our solution – from the facility to the network to the systems we support – is backed by our experience, knowledge and time-tested procedures.

Our delivery model and platform meets federal security standards such as FISMA, DITSCAP/DIACAP, OMB mandates, PDs (Presidential Directives), and other compliance requirements such as SOX and HIPAA. Our public sector clients span DoD, Intelligence, DHS and civilian federal agencies, as well as commercial industries with strongly regulated requirements including aerospace and defense, financial and health care.

### How We Are Different...

Carpathia Hosting's key differentiator is the delivery of managed service elements – including secure datacenter facilities, equipment support and break-fix, managed network and bandwidth, as well as managed systems and storage – to the specific set of security and compliance mandates that are required by federal IT infrastructure systems and data. CGS's branded delivery model, Federally Compliant Application Platform (FCAP), is an IT infrastructure built from the ground up to be 100% compliant with a superset of federal mandates. Government agency applications deployed on FCAP inherit the compliance-based disciplines and uniform delivery postures that enable Carpathia Hosting to guarantee 100% C&A up to the application level.

#### KEY BENEFITS REPORTED BY OUR AGENCY CUSTOMERS INCLUDE:

- Lower cost (substantial reductions in O&M expense)
- Shortened deployment intervals (within 15 days in most cases)
- Simplified implementation of customized SLAs to meet agency-specific requirements
- Reduced risk in operational environments (all agency environments have an ATO)
- Unparalleled availability – 100% facility and network uptime since facility opening

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The **E<sup>3</sup>** Promise<sup>™</sup>

### The E<sup>3</sup> Promise - *Experience Exceeding Expectations<sup>™</sup>*

*Carpathia's E<sup>3</sup> Promise is unparalleled in the industry. We know how to anticipate our customers' and partners' needs and how to deliver on critical data requirements. Experience Exceeding Expectations ... that's the Carpathia E<sup>3</sup> promise.*

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## A Comprehensive Integrated Hosting Services Portfolio...

Carpathia Hosting is redefining the hosting industry with a suite of services that leverage commercial innovation to improve the flexibility, scalability, and cost-effectiveness of managed hosting services. Nowhere are the benefits of this approach more apparent than in our compliant offerings, where CGS designs and delivers highly secure, compliant management of complex environments with a rigorous hierarchy of security and compliance requirements. Our services include:

- **HYBRID SOLUTIONS** – We are the only hosting services provider that delivers custom colocation, managed services and cloud in a single, integrated, fully-scalable data center footprint. Nowhere else in the industry can customers find the flexibility our hybrid approach makes possible in delivering a combination of secure and compliant managed dedicated infrastructure, cloud services, and colocation in whatever combination meets cost and mission objectives. This maximizes your investment and eliminates the dangers of being forced into a ‘one-size-fits-all’ solution.
- **CLOUD COMPUTING** – Carpathia AlwaysOn/InstantOn is the first fully-managed enterprise hosting cloud solution. By blending dedicated managed hosting and cloud computing, our customers can now benefit from a lower unit price and retain the traditional benefits of managed hosting, including security and availability, while obtaining the flexibility and scalability inherent in cloud.
- **SECURITY** - Our fully-compliant security architecture is integrated into every aspect of our Vault datacenter and by design, protects every hosted environment in the facility. Built with a defense-in-depth strategy that puts our customer’s critical applications and data in the innermost ring, our people, processes and procedures ensure 100% compliance at implementation and through the lifecycle of the project. Our physical security exceeds the DoD standards for a SCIF, and provides the most extensive physical security available among commercial datacenters. With 100% uptime over the last six years, the Vault is our most secure datacenter – offering 100% reliability and availability – for customers seeking a hosting solution that meets the highest of security requirements.

## Our Delivery

Our delivery model integrates agency requirements and federal compliance mandates into every aspect of our managed hosting services and IT infrastructure elements including facility, network and systems/storage management. We provide industry-leading SLAs (99.99%+) and offer an integrated set of managed services including:

- Solution design and engineering
- Implementation and provisioning
- Bandwidth and other connectivity
- Physical Security Services
- Systems Management and Administration Services
- Asset Management Services
- Back-up & Restore Services
- Database Management Services
- Managed Security Services
- Change/Configuration Management
- Other related hosting/managed services

Additionally, Carpathia Hosting offers full support for our hosted IT infrastructure elements with respect to commercial audits for compliance and for the Certification & Accreditation process required to obtain an Authority to Operate (ATO), which is required for every federal environment. This includes Accreditation Package Preparation, ATO Audit support, remediation for ATO (if needed), and on-going Compliance Governance as part of our managed services fees.

## Our Customers

CGS’s delivery model has been time-tested and proven across a range of diverse applications and security requirements. Solutions currently under management include test and development environments, production environments, transaction-driven environments, real-time collaboration, software delivery, DR/COOP, and other mission-driven applications. Representative and currently managed agency environments with ATOs include:

- DoD: Navy, USMC, Business Transformation Agency (BTA), Army, DISA
- Intel: CIA
- DHS: DHS-Dept-level, USCG, FEMA
- Fed Civilian: SBA, IRS, SEC, FDIC, VA, HHS, DoC, GSA, HUD, EPA and others
- Private Sector: Exostar (Aerospace & Defense), Oanda (Financial), ISC2 (Security), and others

## CORPORATE

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References to other products are made to show compatibility. All companies and/or products mentioned in this document are registered or trademarked by their respective organizations. The inclusion of third party products does not infer endorsement by these parties, unless otherwise noted.



Carpathia Hosting, is a leading provider of enterprise managed hosting services for government agencies and businesses that require Colocation, Managed Services, Data Center Management, and Cloud Computing. Employing dynamic technologies that remove hardware dependencies and improve efficiencies, Carpathia Hosting solutions strive to reduce operational costs while surpassing SLA requirements. As a datacenter neutral company, Carpathia Hosting is quickly becoming the hosting company of choice for companies that demand security, quality and high performance.